

2006 Regional Distribution

Cosmetic Procedures

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New England (CT, ME, MA, NH, RI, VT) Middle Atlantic (NJ, NY, PA)

Region 2:

East North Central (IL, IN, MI, OH, WI) West North Central (IA, KS, MN, MO, NE, ND, SD)

Region 3:

South Atlantic (DE, DC, FL, GA, MD, NC, SC, VA, WV, PR)

Region 4:

East South Central (AL, KY, MS, TN) West South Central (AR, LA, OK, TX)

Region 5:

Mountain (AZ, CO, ID, MT, NV, NM, UT, WY) Pacific (AK, CA, HI, OR, WA)

Top five procedures in bold.

| | | | Re | Region 1 | | Region 2 | | Region 3 | | Region 4 | | Region 5 | |
|--------------------|---|------------------------|-----------|--------------|-----------|---------------|-----------|---------------|-----------|---------------|-----------|---------------|--|
| | | 2006 Total Patients | TOTAL | % OF PATIENT | S TOTAL | % OF PATIENTS | S TOTAL | % OF PATIENTS | TOTAL | % OF PATIENTS | TOTAL | % OF PATIENTS | |
| | COSMETIC SURGICAL PROCEDURES | | | | | | | | | | | | |
| | Breast augmentation (Augmentation mammaplasty) | 329,396 | 43,416 | 13% | 49,923 | 15% | 61,625 | 19% | 57,328 | 17% | 117,104 | 36% | |
| | Breast implant removals (Augmentation patients only) | 27,451 | 5,253 | 19% | 3,880 | 14% | 4,975 | 18% | 5,926 | 22% | 7,417 | 27% | |
| | Breast lift (Mastopexy) | 103,788 | 14.009 | 13% | 15,472 | 15% | 21,891 | 21% | 18,387 | 18% | 34,029 | 33% | |
| | Breast reduction in men (Gynecomastia) | 19,881 | 6,194 | 31% | 3,031 | 15% | 3,322 | 17% | 2,369 | 12% | 4,965 | 25% | |
| | Buttock implants | 639 | 92 | 14% | 86 | 13% | 164 | 26% | 153 | 24% | 144 | 23% | |
| | Buttock lift | 3,710 | 812 | 22% | 1,037 | 28% | 526 | 14% | 622 | 17% | 713 | 19% | |
| | Calf augmentation | 503 | 132 | 26% | 19 | 4% | 121 | 24% | 69 | 14% | 162 | 32% | |
| | Cheek implant (Malar augmentation) | 8,803 | 1,306 | 15% | 368 | 4% | 1,686 | 19% | 3,666 | 42% | 1,777 | 20% | |
| | Chin augmentation (Mentoplasty) | 14,649 | 3,685 | 25% | 1,992 | 14% | 2.677 | 18% | 1,732 | 12% | 4,563 | 31% | |
| | Dermabrasion | 69,300 | 8,533 | 12% | 21,246 | 31% | 16,781 | 24% | 8.581 | 12% | 14.159 | 20% | |
| | Ear surgery (Otoplasty) | 30,137 | 5,649 | | 6,325 | 21% | 4,738 | 16% | 5,153 | 17% | 8,272 | 27% | |
| 4 | Eyelid surgery (Blepharoplasty) | 233,200 | 43,220 | 19% | 37,345 | 16% | 51.845 | 22% | 30,546 | 13% | 70.244 | 30% | |
| SURGICAL | Facelift (Rhytidectomy) | 104,055 | 21,230 | 20% | 13.145 | 13% | 24.305 | 23% | 13.025 | 13% | 32.350 | 31% | |
| 22 | Forehead lift | 52,525 | 7,289 | | 5,998 | 11% | 10,312 | 20% | 9,787 | 19% | 19,139 | 36% | |
| Ę | Hair transplantation | 27,865 | 1,976 | | 1.382 | 5% | 2.805 | 10% | 14.265 | 51% | 7.437 | 27% | |
| | Lip augmentation (other than injectable materials) | 25,626 | 7,572 | | 4,092 | 16% | 3,796 | 15% | 4,680 | 18% | 5,486 | 21% | |
| | Liposuction | 302,789 | 55,517 | 18% | 48,253 | 16% | 69,935 | 23% | 47,910 | 16% | 81,174 | 27% | |
| | Lower body lift | 10,323 | 3,266 | | 1,816 | 18% | 1,216 | 12% | 2,193 | 21% | 1,832 | 18% | |
| | Nose reshaping (Rhinoplasty) | 307,258 | 87,033 | | 46,555 | 15% | 42,480 | 14% | 55,524 | 18% | 75,666 | 25% | |
| | Pectoral implants | 409 | 85 | | 53 | 13% | 100 | 24% | 63 | 15% | 108 | 26% | |
| | Thigh lift | 12.295 | 3.145 | 26% | 2.267 | 18% | 1.784 | 15% | 2.332 | 19% | 2.767 | 23% | |
| | Thread lift | 5,254 | 946 | | 698 | 13% | 1,704 | 23% | 599 | 11% | 1.779 | 34% | |
| | Tummy tuck (Abdominoplasty) | 146,240 | 28,756 | 20% | 24,280 | 17% | 30,852 | 21% | 23,785 | 16% | 38,567 | 26% | |
| | Upper arm lift | 14,886 | 3,911 | 26% | 2,422 | 16% | 2,616 | 18% | 1,971 | 13% | 3,966 | 27% | |
| | Vaginal rejuvenation | 1.030 | 244 | 24% | 102 | 10% | 202 | 20% | 1,971 | 19% | 289 | 28% | |
| | vaginar rejuvenation | 1,030 | 244 | 24 /0 | 102 | 10 /0 | 202 | 20 /0 | 193 | 1970 | 209 | 20 /0 | |
| | TOTAL COSMETIC SURGICAL PROCEDURES | 1,852,012 | 353,271 | 19% | 291,787 | 16% | 361,986 | 20% | 310,859 | 17% | 534,109 | 29% | |
| | COSMETIC MINIMALLY-INVASIVE PROCEDURES | | | | | | | | | | | | |
| | Botox®** | 4,090,517 | 761,769 | 19% | 627,361 | 15% | 942,900 | 23% | 563,036 | 14% | 1,195,4 | 51 29% | |
| | Cellulite treatment | 33,614 | 8,192 | 24% | 7,024 | 21% | 7,238 | 22% | 4,156 | 12% | 7,0 | 04 21% | |
| | Chemical peel | 1,063,423 | 224,531 | 21% | 168,186 | 16% | 224,377 | 21% | 126,059 | 12% | 320,2 | 270 30% | |
| | Laser hair removal | 887,039 | 161,688 | 18% | 108,328 | 12% | 205,409 | 23% | 118,834 | 13% | 292,7 | 80 33% | |
| \geq | Laser skin resurfacing | 262,926 | 53,359 | 20% | 75,875 | 29% | 36,809 | 14% | 18,536 | 7% | 78,3 | 47 30% | |
| ₹ | Laser treatment of leg veins | 144,626 | 34,950 | 24% | 18,007 | 12% | 23,104 | 16% | 15,271 | 11% | 53,2 | 94 37% | |
| Ξ | Microdermabrasion | 816,774 | 216,443 | 26% | 156,444 | 19% | 157,542 | 19% | 96,456 | 12% | 189,8 | 89 23% | |
| ≐ | Sclerotherapy | 607,067 | 92,519 | 15% | 61,768 | 10% | 131,049 | 22% | 227,157 | 37% | 94,5 | 74 16% | |
| A | Soft Tissue Fillers | | | | | | | | | | | | |
| ≧ | Calcium hydroxylapatite (Radiesse™, formerly Radiance™) | 78.849 | 23.374 | 30% | 13.401 | 17% | 15.905 | 20% | 13.503 | 17% | 12.6 | 666 16% | |
| MINIMALLY-INVASIVE | Collagen | 267,339 | 130,202 | 49% | 13,915 | 5% | 39,826 | 15% | 25,794 | 10% | | 02 22% | |
| | Fat | 52,904 | 9,802 | 19% | 9,101 | 17% | 11,952 | 23% | 4,652 | 9% | | 97 33% | |
| | Hyaluronic acid (Hylaform®, Hylaform Plus®, Restylane®) | 778,285 | 246,378 | 32% | 89,182 | 11% | 139,617 | 18% | 75,585 | 10% | 227,523 | 29% | |
| | Polylactic acid (Sculptra™) | 54,912 | 6,501 | 12% | 13,725 | 25% | 8,980 | 16% | 19,886 | 36% | 5,820 | 11% | |
| | TOTAL COSMETIC MINIMALLY-INVASIVE PROCEDURES | 9,138,275 | 1,969,708 | 22% | 1,362,317 | 15% | 1,944,708 | 21% | 1,308,925 | 14% | 2,552,617 | 28% | |
| | | | | | | | | | | | | | |
| | TOTAL COSMETIC PROCEDURES | 10,990,287 | 2,322,979 | 21% | 1,654,104 | 15% | 2,306,694 | 21% | 1,619,784 | 15% | 3,086,726 | 28% | |

All figures are projected.

^{**} Botox® numbers are of anatomic sites injected.