AMERICAN SOCIETY OF PLASTIC SURGEONS®



2009 REPORT of the 2008 STATISTICS

of Plastic Surgery Statistics



Established 1931. The Symbol of Excellence in Plastic Surgery®

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2009 Report of the 2008 Statistics *Index*



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About the American Society of Plastic Surgeons

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The American Society of Plastic Surgeons®

ASPS[®], a non-profit organization, supports members in their efforts to provide the highest quality patient care through education, research and advocacy. It is the only organization with more than a decade of plastic surgery statistics – 1992-2008. ASPS is the largest organization of board-certified plastic surgeons in the world. With more than 7,000 members, the Society is recognized as a leading authority and information source on cosmetic and reconstructive plastic surgeons in the United States. Founded in 1931, the Society represents physicians certified by The American Board of Plastic Surgery, Inc.[®] (ABPS[®]) or The Royal College of Physicians and Surgeons of Canada.

The ASPS mission is to advance quality care to plastic surgery patients by encouraging high standards of training, ethics, physician practice, and research in plastic surgery.

ASPS Member Surgeons are uniquely qualified to perform cosmetic and reconstructive plastic surgery on the face and all areas of the body.

Consumers may visit the ASPS Website at www.plasticsurgery.org to find ASPS Member Surgeons in their area and learn more about cosmetic and reconstructive plastic surgery.

ASPS Spokespersons Network

The ASPS Spokespersons Network is a valuable plastic surgery resource. It comprises more than 100 plastic surgeons from across the United States and Canada trained and available to assist journalists.

These spokespersons provide expert perspectives on a broad range of plastic surgery topics including procedural details, the patient-physician relationship, emerging trends, teens, minorities, Patients of Courage, and reality TV. They are also knowledgeable about the Society's positions on health care reform, scope of practice and other issues that affect patient care.

To arrange interviews with members of the ASPS Spokespersons Network, contact the ASPS Public Relations Department.

www.plasticsurgery.org

The ASPS online newsroom is the most comprehensive site for journalistic research on cosmetic and reconstructive plastic surgery on the Internet. The latest news releases and the online version of the National Clearinghouse of Plastic Surgery Statistics are available.

Full color graphics and statistical graphs can be downloaded or are available by contacting the ASPS Public Relations Department.

Pre- and Postoperative Photos and B-Roll

ASPS has a complete library of pre- and postoperative images and B-roll available to the media by contacting the ASPS Public Relations Department.





Methodology and Validity

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National Clearinghouse of Plastic Surgery Statistics

Methodology

Since 1992, the American Society of Plastic Surgeons[®] (ASPS[®]) has been the source of cosmetic and reconstructive plastic surgery statistical trends in the U.S. Trends representing 16 years of patients who had procedures performed by board-certified ASPS Member Surgeons. ASPS has partnered with Data Harbor Solutions, a health care industry data management and technology development company, to ensure objectivity in the gathering, analysis and publication of its procedural statistics.

Since 2000, the report represents a universal and comprehensive estimate of cosmetic and reconstructive plastic surgery procedures performed by ASPS Member Surgeons as well as other physicians most likely to perform plastic surgery procedures. These physicians are all certified by American Board of Medical Specialties (ABMS) recognized boards.

ABMS is the umbrella organization for the 24 approved medical specialty boards in the United States. Established in 1933, ABMS serves to provide information concerning issues involving specialization and certification in medicine. ABPS represents physicians who are certified by The American Board of Plastic Surgery[®] (ABPS[®]), the only ABMS member board that certifies surgeons in plastic surgery of the face and entire body.

ASPS offers the most comprehensive, reliable statistics on plastic surgery procedures collected through the first online national database for plastic surgery procedures, Tracking Operations and Outcomes for Plastic Surgeons[™] (TOPS[™]). This data is combined with the annual survey sent to ABMS board-certified physicians. All responses are aggregated and extrapolated to the entire population of more than 24,000 physicians most likely to perform cosmetic and reconstructive plastic surgery procedures, resulting in the most accurate census available.

Validity

Results of the survey are based on a 95 percent confidence level with a maximum error range of ±3.3 percent.



2008 Quick Facts

Percentage change 2008 vs. 2007

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▶ 19%

↓ 18%

↓ 12%

₽ 5%

₩ 6%

₽ 5%

₽ 2%

₽ 16%

2008 TOTALS

- **12.1 million** cosmetic procedures **1**3%
 - **1.7 million** cosmetic surgical procedures **4** 9%
 - 10.4 million cosmetic minimally-invasive procedures 15%
- **4.9 million** reconstructive procedures **1** 3%

DESPITE THE ECONOMY...

DUE TO THE ECONOMY...

Cosmetic Minimally-Invasive

Cosmetic Surgical

Liposuction

Tummy tucks

Facelift

Breast augmentation

Microdermabrasion

Cellulite treatment

Laser hair removal

Reconstructive Breast reduction

Cosmetic Surgical

| Pectoral implants | 1 203% |
|-------------------|---------------|
| Dermabrasion | 1 3% |
| Cheek implants | ▲ 11% |
| Buttock lift | ★ 8% |
| Lower body lift | ★ 8% |

Cosmetic Minimally-Invasive

| Laser skin resurfacing | 1 5% |
|------------------------------|--------------|
| Botox | ★ 8% |
| Hyaluronic fillers | ★ 6% |
| Laser treatment of leg veins | ★ 6% |
| Polylactic acid fillers | ★ 5% |
| Reconstructive | |
| Breast reconstruction | 1 39% |
| Birth defect reconstruction | 1 6% |
| Hand surgery | 1 3% |
| Scar revision | ★ 8% |
| Burn care | ★ 7% |

DID YOU KNOW...

Office-based cosmetic procedures 13%

Multiple cosmetic procedures performed at once 19%

Repeat patients 1%

\$10.3 billion spent on cosmetic procedures in the US **4** 9%

Cosmetic surgical procedures have decreased for the first time since $2004 \bullet 9\%$

ETHNIC

Cosmetic procedures are 1 in all groups <u>except</u> Caucasians

| Hispanics | 1 8% |
|-------------------|-------------|
| Asians | 1 5% |
| African Americans | 1 0% |
| Caucasians | ₽ 2% |

AGE

20-29 year olds

| 750,000 total cosmetic procedures | ₿3% |
|-----------------------------------|--------------|
| 271,000 surgical | ₽ 9% |
| 479,000 minimally-invasive | no change |

30-39 year olds

| 10 54 | |
|---------------------------------------|--------------|
| 1.9 million minimally-invasive | 1 3% |
| 391,000 surgical | ↓ 10% |
| 2.3 million total cosmetic procedures | 1 % |

40-54 year olds

| 1 4% |
|-------------|
| ₽ 9% |
| 1 6% |
| |
| |
| 1 3% |
| |

GENDER

2.8 million minimally-invasive

Female

| 91% of all cosmetic procedures | |
|---------------------------------------|--------------|
| 11 million total cosmetic procedures | ★ 3% |
| 1,449,000 surgical | ₽ 10% |
| 9.5 million minimally-invasive | 1 5% |
| Male | |
| 9% of all cosmetic procedures | |
| 1.1 million total cosmetic procedures | no change |
| 220,000 surgical | ↓ 5% |
| 901,000 minimally-invasive | 1 2% |

ASPS Procedural Statistics represent procedures performed by ASPS Member Surgeons certified by The American Board of Plastic Surgery, Inc.® as well as other physicians certified by American Board of Medical Specialties-recognized boards. © ASPS, 2009 ★ 5%



2000/2007/2008 National Plastic Surgery Statistics

Cosmetic and Reconstructive Procedure Trends

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| B B B B B C C C | OSMETIC SURGICAL PROCEDURES reast augmentation (Augmentation mammaplasty)*** reast implant removals (Augmentation patients only) reast lift (Mastopexy) reast reduction in men (Gynecomastia) | 212,500 40,787 | 247 504 | | | |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|--------------------------|-------------|--------------|
| B B B B C C | reast implant removals (Augmentation patients only) reast lift (Mastopexy) reast reduction in men (Gynecomastia) | | | 207 220 | 45.0/ | 100/ |
| Bi Bi Bi C | reast lift (Mastopexy) reast reduction in men (Gynecomastia) | 40.707 | 347,524 26,909 | 307,230 20,967 | 45% -49% | -12% -22% |
| Bi Bi Ci Ci | reast reduction in men (Gynecomastia) | 52,836 | 104.176 | 92.461 | -49% | -22% |
| Bi Bi C | | 20,351 | 21,311 | 17,902 | -12% | -16% |
| BIC | | 20,301 | | | -12% | -18% |
| C | uttock implants | 1.050 | 1,038 | 853 | | -18% 8% |
| С | uttock lift | 1,356 | 3,300 | 3,554 | 162% | |
| C | alf augmentation | 10.407 | 328 | 247 | | -25% |
| 6 | heek implant (Malar augmentation) | 10,427 | 7,964 | 8,828 | -15% | 11% |
| D D | hin augmentation (Mentoplasty) | 26,924 | 14,933 | 14,117 | -48% | -5% |
| | ermabrasion | 42,218 | 70,014 | 78,954 | 87% | 13% |
| | ar surgery (Otoplasty) | 36,295 | 28,571 | 29,434 | -19% | 3% |
| J J L | yelid surgery (Blepharoplasty) | 327,514 | 240,660 | 221,398 | -32% | -8% |
| SURGICAL BURGICAL | acelift (Rhytidectomy) | 133,856 | 118,414 | 112,933 | -16% | -5% |
| | orehead lift | 120,971 | 42,895 | 42,063 | -65% | -2% |
| | air transplantation | 44,694 | 18,346 | 17,580 | -61% | -4% |
| | ip augmentation (other than injectable materials) | 18,589 | 23,585 | 20,728 | 12% | -12% |
| | iposuction | 354,015 | 301,882 | 245,138 | -31% | -19% |
| | ower body lift | 207 | 8,564 | 9,286 | 4386% | 8% |
| | ose reshaping (Rhinoplasty) | 389,155 | 284,960 | 279,218 | -28% | -2% |
| | ectoral implants | * | 440 | 1,335 | * | 203% |
| | high lift^^^ | 5,303 | 8,897 | 9,088 | 71% | 2% |
| | ummy tuck (Abdominoplasty) | 62,713 | 148,410 | 121,653 | 94% | -18% |
| U | pper arm lift^^^ | 338 | 13,997 | 14,059 | 4059% | 0% |
| T | OTAL COSMETIC SURGICAL PROCEDURES | 1,901,049 | 1,837,118 | 1,669,026 | -12% | -9% |
| C | OSMETIC MINIMALLY-INVASIVE PROCEDURES | | | | | ; |
| | otox®** | 786,911 | 4,625,192 | 5,014,446 | 537% | 8% |
| | ellulite treatment | 23,952 | 38,691 | 36,858 | 54% | -5% |
| | hemical peel | 1,149,457 | 1,024,788 | 1,048,577 | -9% | 2% |
| | aser hair removal | 735,996 | 905,940 | 891,712 | 21% | -2% |
| 1.4 | aser skin resurfacing | 170,951 | 347,255 | 400,262 | 134% | 15% |
| | Ablative | 110,001 | 041,200 | 103,394 | * | * |
| - S | Non-ablative (Fraxel, etc.) | | | 296,868 | * | * |
| | aser treatment of leg veins | 245,424 | 209,630 | 222,047 | -10% | 6% |
| E M | licrodermabrasion | 868,315 | 896,505 | 841,733 | -3% | -6% |
| | clerotherapy | 866,555 | 383.717 | 375,328 | -57% | -2% |
| | oft Tissue Fillers | 652,885 | 1,523,474 | 1,593,632 | 144% | 5% |
| | Calcium hydroxylapatite (Radiesse™) | * | 176,261 | 179,489 | * | 2% |
| ¥ l | Collagen | 587,615 | 174,290 | 178,899 | -70% | 2 % |
| | | 367,013 | 174,290 | | -70 /0 | 3 /0 * |
| 1 | Porcine/bovine-based (Evolence, Zyderm, Zyplast) Human-based (Cosmoderm, Cosmoplast, Cymetra, Fascian) | | | 33,563 145,336 | * | * |
| Σ | | 05.070 | 40,000 | | 000/ | 10/ |
| | Fat | 65,270 | 46,690 | 46,218 | -29% | -1% |
| | Hyaluronic acid (Hylaform®, Hylaform Plus®, | * | 1,050,722 | 1,109,373 | * | 6% |
| | Restylane®, Juvederm™, Perlane®, Captique®) Polylactic acid (Sculptra™) | * | 75,511 | 79,653 | * | 5% |
| T | OTAL COSMETIC MINIMALLY-INVASIVE PROCEDURES | 5,500,446 | 9,955,192 | 10,424,595 | 90% | 5% |
| | OTAL COSMETIC PROCEDURES | 7,401,495 | 11,792,310 | 12,093,621 | 63% | 3% |
| | | - , , | | | | |
| | ECONSTRUCTIVE PROCEDURES | 42.000 | 21.000 | 28,232 | * | -9% |
| | og bite repair^ | 43,089 | 31,089 | | -20% | |
| | irth defect reconstruction | 40,076 | 27,636 | 31,950 | 1001 | 16% |
| | reast implant removals (Reconstructive patients only) | 16,806 | 14,502 | 19,939 | 19% | 37% |
| B | reast reconstruction | 80,908 | 57,102 | 79,458 | -2% | 39% |
| | reast reduction | 84,780 | 106,179 | 88,732 | 5% | -16% |
| 2 BI | | * | 18,141 | 19,501 | * | 7% |
| E H | and surgery^^ | 050 600 | 88,689 | 100,354 | | 13% |
| S L | aceration repair | 358,666 | 286,124 | 307,485 | -14% | 7% |
| δM | laxillofacial surgery | 79,331 | 80,331 | 86,301 | 9% | 7% |
| O M | licrosurgery^^ | 004 050 | 11,949 | 12,248 | * | 3% |
| ÷ S | car revision | 221,858 | 150,080 | 162,803 | -27% | 8% |
| TI TI | umor removal^^ | * | 3,602,184 | 3,769,503 | * | 5% |
| 0 | ther reconstructive procedures | 376,270 | 319,871 | 242,685 | -36% | -24% |
| т | OTAL RECONSTRUCTIVE PROCEDURES | * | 4,793,877 | 4,949,191 | * | 3% |
| | THE RECORD HOUTHE FINDLEDUNES | | ,130,011 | | | •/0 |

All figures are projected.

* Data unavailable. ** Botox® numbers are of anatomic sites injected. ***53% of total 2008 breast implants were saline; 47% were silicone.

^In 2000 figure included all animal bites.

^^ The number of procedures in 2007 has been restated due to a modeling change.

^^^67% of total 2008 thigh and upper arm lifts were after massive weight loss.



2008 Top Five Plastic Surgery Procedures Charts

Cosmetic and Reconstructive Procedure Trends

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| 1 Breast augr | nentation (307,00 |)0) | | | |
|---------------|-----------------------------------------------------------------------------|------------------------------------------------------|----|---|--|
| 2 Nose resha | oing (279,000) | | | | |
| 3 Liposuction | (245,000) | | | | |
| 4 Eyelid surg | ery (221,000) | | | | |
| 5 Tummy tuck | (122.000) | | | | |
| 1 | 1 | ,000 200,000 250 | | | |
| , | 100,000 100, | | ,, | , | |
| | | asive Cosmetic | | | |
| | | | | | |
| | nimally-Inva 1 Botox® (5 | | | | |
| | nimally-Inva 1 Botox® (5 2 Hyaluronic | million) | | | |
| | nimally-Inva 1 Botox® (5 2 Hyaluronic 3 Chemical (| million) c acid (1.1 million) | | | |
| | nimally-Inva 1 Botox® (5 2 Hyaluronic 3 Chemical 4 Laser hair | million) c acid (1.1 million) peel (1 million) | | | |

| | 1 Tumo | r remova | al (3.8 mill | ion) | | | | |
|---|---------------|-----------|--------------|-------|---------|-------|---------|-----|
| | | | | | | | | |
| | 2 Lacer | ation rep | oair (307,0 | 00) | | | | |
| | | | | | | | | |
| | 3 Scar | revision | (163,000) | | | | | |
| | | | | | | | | |
| | 4 Hand | surgery | (100,000) | | | | | |
| | | | | | | | | |
| | 5 Breas | t reducti | on (89,000 | D) | | | | |
| | 1 | 1 | 1 | 1 | | 1 | 1 | |
|) | 500,000 | 1 mil | 1.5 mil | 2 mil | 2.5 mil | 3 mil | 3.5 mil | 4 n |

ASPS Procedural Statistics represent procedures performed by ASPS Member Surgeons certified by The American Board of Plastic Surgery, Inc.® as well as other physicians certified by American Board of Medical Specialties-recognized boards. © ASPS, 2009

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2008 Cosmetic Surgery Gender Distribution Female

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| five procedures in bold. | | | FEMALE PATIENTS | | |
|--------------------------------------------------------------------------------------------|--------------------------|----------------------|--------------------|---------------------------|---------------------------|
| | 2008 Total procedures | 2008 Total Female | % OF PROCEDURES | % CHANGE 2008 vs. 2000 | % CHANGE 2008 vs. 2007 |
| COSMETIC SURGICAL PROCEDURES | | | | | |
| Breast augmentation (Augmentation mammaplasty)*** | 307,230 | 307,230 | 100% | 45% | -12 % |
| Breast implant removals (Augmentation patients only) | 20,967 | 20,967 | 100% | -49% | -22% |
| Breast lift (Mastopexy) | 92,461 | 92,461 | 100% | 75% | -11% |
| Breast reduction in men (Gynecomastia) | 17,902 | 0 | 0% | - | - |
| Buttock implants | 853 | 740 | 87% | * | -18% |
| Buttock lift | 3,554 | 3,293 | 93% | 152% | 8% |
| Calf augmentation | 247 | 98 | 40% | * | -15% |
| Cheek implant (Malar augmentation) | 8,828 | 6,181 | 70% | -29% | 11% |
| Chin augmentation (Mentoplasty) | 14,117 | 6,875 | 49% | -61% | -4% |
| Dermabrasion | 78,954 | 68,282 | 86% | 145% | 13% |
| Ear surgery (Otoplasty) | 29,434 | 17,764 | 60% | -7% | 4% |
| Eyelid surgery (Blepharoplasty) | 221,398 | 190,218 | 86% | -30% | -8% |
| Facelift (Rhytidectomy) | 112,933 | 102,570 | 91% | -14% | -5% |
| Forehead lift | 42,063 | 37,345 | 89% | -65% | -2% |
| Hair transplantation | 17,580 | 4,921 | 28% | 21% | -1% |
| Lip augmentation (other than injectable materials) | 20,728 | 19,856 | 96% | 8% | -12% |
| Liposuction | 245,138 | 218,038 | 89% | -28% | -19% |
| Lower body lift | 9,286 | 8,463 | 91% | - | 9% |
| Nose reshaping (Rhinoplasty) | 279,218 | 204,301 | 73% | -15% | -3% |
| Pectoral implants | 1,335 | 0 | 0% | * | - / |
| Thigh lift | 9,088 | 8,627 | 95% | 70% | 2% |
| Tummy tuck (Abdominoplasty) | 121,653 | 116,867 | 96% | 93% | -18% |
| Upper arm lift | 14,059 | 13,760 | 98% | 3971% | 0% |
| TOTAL COSMETIC SURGICAL PROCEDURES | 1,669,026 | 1,448,857 | 87% | -4% | -10% |
| COSMETIC MINIMALLY-INVASIVE PROCEDURES | | | | | |
| Botox®** | 5,014,446 | 4,700,732 | 94% | 579% | 9% |
| Cellulite treatment | 36,858 | 31,916 | 87% | 33% | -5% |
| Chemical peel | 1,048,577 | 962,206 | 92% | 1% | 2% |
| Laser hair removal | 891.712 | 717.221 | 80% | 19% | -2% |
| Laser skin resurfacing | 400,262 | 350,917 | 88% | 135% | 15% |
| Laser treatment of leg veins | 222,047 | 195,158 | 88% | -13% | 6% |
| Microdermabrasion | 841,733 | 667,549 | 79% | -15% | -6% |
| Sclerotherapy | 375,328 | 369,924 | 99% | -56% | -2% |
| Soft Tissue Fillers | 1,593,632 | 1,460,208 | 92% | 142% | 5% |
| Calcium hydroxylapatite (Radiesse™) | 179,489 | 167,552 | 93% | * | 2% |
| Collagen | 178,899 | 171,288 | 96% | -68% | 3% |
| Fat | 46,218 | 43,215 | 94% | -30% | -1% |
| Hyaluronic acid (Hylaform®, Hylaform Plus®, Restylane®, Juvederm™, Perlane®, Captique®) | 1,109,373 | 1,078,153 | 97% | * | 6% |
| Polylactic acid (Sculptra™) | 79,653 | 68,130 | 86% | * | 5% |
| TOTAL COSMETIC MINIMALLY-INVASIVE PROCEDURES | 10,424,595 | 9,523,961 | 91% | 96% | 5% |
| TOTAL COSMETIC PROCEDURES | 12,093,621 | 10,972,818 | 91% | 72% | 3% |

All figures are projected.

Due to rounding male and female totals may not equal procedure total.

* Data unavailable.

** Botox® numbers are of anatomic sites injected.

***53% of total 2008 breast implants were saline; 47% were silicone



2008 Cosmetic Surgery Gender Distribution Charts *Female*

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| 1 Breast augmentation (307,000) | | |
|------------------------------------------------------------------------------------------|---------------------------------------------------------------|--|
| 2 Liposuction (218,000) | | |
| 3 Nose reshaping (204,000) | | |
| 4 Eyelid surgery (190,000) | | |
| 5 Tummy tuck (117,000) | | |
| | 200,000 250,000 300,000 350,000 | |
| | nvasive Cosmetic Procedures | |
| fop Five Female Minimally-I | nvasive Cosmetic Procedures | |
| Fop Five Female Minimally-I 1 Botox [®] (4.7 millio | nvasive Cosmetic Procedures | |
| Fop Five Female Minimally-I 1 Botox® (4.7 millio 2 Hyaluronic acid (| nvasive Cosmetic Procedures on) 1.1 million) 62,000) | |



2008 Cosmetic Surgery Gender Distribution Male

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| ive procedures in bold. | | | ATIENTS | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------|--------------------|---------------------------|---------------------------|
| | 2008 TOTAL PROCEDURES | 2008 Total Male | % OF PROCEDURES | % CHANGE 2008 vs. 2000 | % CHANGE 2008 vs. 2007 |
| COSMETIC SURGICAL PROCEDURES | | | | | |
| Breast augmentation (Augmentation mammaplasty) | 307,230 | 0 | 0% | - | - |
| Breast implant removals (Augmentation patients only) | 20,967 | 0 | 0% | - | - |
| Breast lift (Mastopexy) | 92,461 | 0 | 0% | - | - |
| Breast reduction in men (Gynecomastia) | 17,902 | 17,902 | 100% | -12% | -16% |
| Buttock implants | 853 | 113 | 13% | * | -16% |
| Buttock lift | 3,554 | 261 | 7% | 444% | 5% |
| Calf augmentation | 247 | 149 | 60% | * | -30% |
| Cheek implant (Malar augmentation) | 8,828 | 2,647 | 30% | 59% | 11% |
| Chin augmentation (Mentoplasty) | 14,117 | 7,242 | 51% | -20% | -7% |
| Dermabrasion | 78,954 | 10,672 | 14% | -25% | 11% |
| Ear surgery (Otoplasty) | 29,434 | 11,670 | 40% | -32% | 1% |
| Eyelid surgery (Blepharoplasty) | 221,398 | 31,180 | 14% | -46% | -11% |
| Facelift (Rhytidectomy) | 112,933 | 10,363 | 9% | -32% | -4% |
| Forehead lift | 42,063 | 4,718 | 11% | -63% | -4% |
| Hair transplantation | 17,580 | 12,659 | 72% | -69% | -5% |
| Lip augmentation (other than injectable materials) | 20,728 | 872 | 4% | 276% | -8% |
| Liposuction | 245,138 | 27,100 | 11% | -48% | -17% |
| Lower body lift | 9,286 | 823 | 9% | 298% | 7% |
| Nose reshaping (Rhinoplasty) | 279,218 | 74,917 | 27% | -50% | 1% |
| Pectoral implants | 1,335 | 1,335 | 100% | * | 203% |
| Thigh lift | 9,088 | 461 | 5% | 110% | 0% |
| Tummy tuck (Abdominoplasty) | 121,653 | 4,786 | 4% | 109% | -15% |
| Upper arm lift | 14,059 | 299 | 2% | - | -1% |
| TOTAL COSMETIC SURGICAL PROCEDURES | 1,669,026 | 220,169 | 13% | -44% | -5% |
| COSMETIC MINIMALLY-INVASIVE PROCEDURES | | | | | |
| Botox®** | 5,014,446 | 313,714 | 6% | 233% | 6% |
| Cellulite treatment | 36,858 | 4,942 | 13% | 25911% | -2% |
| Chemical peel | 1,048,577 | 86,371 | 8% | -57% | 2% |
| Laser hair removal | 891,712 | 174,491 | 20% | 31% | -1% |
| Laser skin resurfacing | 400,262 | 49,345 | 12 % | 129 % | 17% |
| Ablative | 103,394 | - | - | - | - |
| Non-ablative | 296,868 | - | - | - | - |
| Laser treatment of leg veins | 222,047 | 26,889 | 12% | 28% | 4% |
| Microdermabrasion | 841,733 | 174,184 | 21 % | 102 % | -5% |
| Sclerotherapy | 375,328 | 5,404 | 1% | -80% | 1% |
| Soft Tissue Fillers | 1,593,632 | 65,294 | 4% | 30% | 2% |
| Calcium hydroxylapatite (Radiesse™) | 179,489 | 11,937 | 7% | * | -1% |
| Collagen | 178,899 | 7,611 | 4% | -84% | 4% |
| Porcine/bovine-based (Evolence, Zyderm, Zyplast) | 33,563 | - | - | - | - |
| Human-based (Cosmoderm, Cosmoplast, Cymetra, Fascian) | 145,336 | - | - | - | - |
| Fat | 46,218 | 3,003 | 6% | -23% | 0% |
| Hyaluronic acid (Hylaform [®] , Hylaform Plus [®] , Restylane [®] , Juvederm [™] , Perlane [®] , Captique [®]) | 1,109,373 | 31,220 | 3% | * | 2% |
| Polylactic acid (Sculptra™) | 79,653 | 11,523 | 14% | * | 6% |
| TOTAL COSMETIC MINIMALLY-INVASIVE PROCEDURES | 10,424,595 | 900,634 | 9% | 42% | 2% |
| TOTAL COSMETIC PROCEDURES | 12,093,621 | 1,120,803 | 9% | 9% | 0% |

All figures are projected.

Due to rounding male and female totals may not equal procedure total.

* Data unavailable.

** Botox[®] numbers are of anatomic sites injected.



2008 Cosmetic Surgery Gender Distribution Charts Male

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| 1 Nose reshaping (75,000) | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 2 Eyelid surgery (31,000) | |
| 3 Liposuction (27,000) | |
| 4 Breast reduction in men (18,000) | |
| 5 Hair transplantation (13,000) | |
| | |
|) 10,000 20,000 30,000 40,000 50,000 60,000 70,000 80,000 | |
| 10,000 20,000 30,000 40,000 50,000 60,000 70,000 80,000 Top Five Male Minimally-Invasive Cosmetic Procedures | |
| | |
| Top Five Male Minimally-Invasive Cosmetic Procedures | |
| Top Five Male Minimally-Invasive Cosmetic Procedures 1 Botox [®] (314,000) | |

0 50,000 100,000 150,000 200,000 250,000 300,000 350,000



2008 Cosmetic Surgery Age Distribution

(13-19)

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| re procedures in bold. | 2008 TOTAL | 18-19 % OF PATIENTS | % CHANGE 2008 vs. 2007 |
|--------------------------------------------------------------------------------------------|---------------|---------------------------|---------------------------|
| COSMETIC SURGICAL PROCEDURES | IUIAL | FAILENTS | 2000 vs. 2007 |
| 18-19 year olds only | | | |
| Breast augmentation (Augmentation mammaplasty) | 8,983 | 3% | -14% |
| Breast implant removals (Augmentation patients only) | 76 | 0% | -22% |
| 13-19 year olds | 2008 Total | 13-19 % OF PATIENTS | % CHANGE 2008 vs. 2007 |
| Breast lift (Mastopexy) | 1.703 | 2% | -12% |
| Breast reduction in men (Gynecomastia) | 14,203 | 79% | -13% |
| Chin augmentation (Mentoplasty) | 1,381 | 10% | -8% |
| Dermabrasion | 3,222 | 4% | 16% |
| Ear surgery (Otoplasty) | 7,921 | 27% | -2% |
| Eyelid surgery (Blepharoplasty) | 2,072 | 1% | -9% |
| Lip augmentation (other than injectable materials) | 209 | 1% | -12% |
| Liposuction | 3,979 | 2% | -20% |
| Nose reshaping (Rhinoplasty) | 38,136 | 14% | -2% |
| TOTAL COSMETIC SURGICAL PROCEDURES | 81,885 | 5% | -7% |
| COSMETIC MINIMALLY-INVASIVE PROCEDURES | | | |
| Botox®** | 11,633 | 0% | 6% |
| Chemical peel | 5,040 | 0% | 6% |
| Laser hair removal | 63,545 | 7% | -6% |
| Laser skin resurfacing | 16,244 | 4% | 17% |
| Laser treatment of leg veins | 24,580 | 11% | 8% |
| Microdermabrasion | 10,203 | 1% | -9% |
| Sclerotherapy | 2,002 | 1% | 4% |
| Soft Tissue Fillers | 4,004 | 0% | 3% |
| Calcium hydroxylapatite (Radiesse™) | 705 | 0% | -1% |
| Collagen | 245 | 0% | -2% |
| Fat | 347 | 1% | 0% |
| Hyaluronic acid (Hylaform®, Hylaform Plus®, Restylane®, Juvederm™, Perlane®, Captique®) | 1,810 | 0% | 3% |
| Polylactic acid (Sculptra™) | 897 | 1% | 7% |
| TOTAL COSMETIC MINIMALLY-INVASIVE PROCEDURES | 137,251 | 1% | 0% |
| TOTAL COSMETIC PROCEDURES | 219,136 | 2% | -2 % |

All figures are projected.



2008 Cosmetic Surgery Age Distribution (20-39)

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| ive procedures in bold. | | 20-29 | | | 30-39 | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|------------------|---------------------------|---------------|------------------|---------------------------|
| | 2008 Total | % OF Patients | % CHANGE 2008 vs. 2007 | 2008 TOTAL | % OF Patients | % CHANGE 2008 vs. 2007 |
| COSMETIC SURGICAL PROCEDURES | | | | | | |
| Breast augmentation (Augmentation mammaplasty) | 93,652 | 30% | -13% | 108,855 | 35% | -11% |
| Breast implant removals (Augmentation patients only) | 2,610 | 12% | -20% | 6,320 | 30% | -20% |
| Breast lift (Mastopexy) | 13,609 | 15% | -11% | 29,975 | 32% | -10% |
| Breast reduction in men (Gynecomastia) | 1,776 | 10% | -17% | 1,122 | 6% | -20% |
| Buttock implants | 172 | 20% | -17% | 296 | 35% | -18% |
| Buttock lift | 442 | 12% | 9% | 998 | 28% | 8% |
| Calf augmentation | 90 | 36% | -22% | 99 | 40% | -24% |
| Cheek implant (Malar augmentation) | 869 | 10% | 9% | 1,766 | 20% | 11% |
| Chin augmentation (Mentoplasty) | 1,857 | 13% | -4% | 1,913 | 14% | -1% |
| Dermabrasion | 5,093 | 6% | 14% | 8,958 | 11% | 11% |
| Ear surgery (Otoplasty) | 8,489 | 29% | 3% | 5,500 | 19% | 8% |
| Eyelid surgery (Blepharoplasty) | 4,074 | 2% | -7% | 14,359 | 6% | -6% |
| Facelift (Rhytidectomy) | 330 | 0% | -7% | 1,806 | 2% | -5% |
| Forehead lift | 225 | 1% | 0% | 1,500 | 4% | -2% |
| Hair transplantation | 1,380 | 8% | -2% | 1,690 | 10% | -4% |
| Lip augmentation (other than injectable materials) | 1,030 | 5% | -14% | 2,455 | 12% | -14% |
| Liposuction | 35,780 | 15% | -16% | 81,869 | 33% | -15% |
| Lower body lift | 863 | 9% | 10% | 2,513 | 27% | 8% |
| Nose reshaping (Rhinoplasty) | 84,210 | 30% | -1% | 72,171 | 26% | -1% |
| Pectoral implants | 605 | 45% | 206% | 212 | 16% | 203% |
| Thigh lift | 607 | 7% | 0% | 2,528 | 28% | 2% |
| Tummy tuck (Abdominoplasty) | 12,077 | 10% | -19% | 41,913 | 34% | -18% |
| Upper arm lift | 1,302 | 9% | -19% | 2,149 | 15% | -10 % |
| | , | | | , | | |
| TOTAL COSMETIC SURGICAL PROCEDURES | 271,142 | 16% | -9% | 390,967 | 23% | -10% |
| COSMETIC MINIMALLY-INVASIVE PROCEDURES | | | | | | |
| Botox ^{®**} | 79,098 | 2% | 3% | 941,208 | 19% | 5% |
| Cellulite treatment | 8,059 | 22% | -1% | 20,272 | 55% | -5% |
| Chemical peel | 12,089 | 1% | -5% | 121,501 | 12% | -9% |
| Laser hair removal | 199,263 | 22% | -2% | 265,128 | 30% | 2% |
| Laser skin resurfacing | 24,202 | 6% | 16% | 31,743 | 8% | 14% |
| Laser treatment of leg veins | 27,061 | 12% | 9% | 64,358 | 29% | 7% |
| Microdermabrasion | 68,815 | 8% | -6% | 200,870 | 24% | -3% |
| Sclerotherapy | 15,430 | 4% | 0% | 72,358 | 19% | -6% |
| Soft Tissue Fillers | 44,818 | 3% | 7% | 182,481 | 11% | 10% |
| Calcium hydroxylapatite (Radiesse™) | 3,605 | 2% | 1% | 16,011 | 9% | 4% |
| Collagen | 7,749 | 4% | 4% | 27,012 | 15% | 9% |
| Fat | 2,515 | 5% | -4% | 5,792 | 13% | -5% |
| Hyaluronic acid (Hylaform [®] , Hylaform Plus [®] , Bestylane [®] , hyvderm M. Perlane [®] , Captique [®]) | 26,791 | 2% | 9% | 125,476 | 11% | 12% |
| Restylane [®] , Juvederm [™] , Perlane [®] , Captique [®]) Polylactic acid (Sculptra [™]) | 4,158 | 5% | 9% | 8,190 | 10% | 7% |
| TOTAL COSMETIC MINIMALLY-INVASIVE PROCEDURES | 478,835 | 5% | 0% | 1,899,919 | 18% | 3% |
| | | | | | | |

All figures are projected.



2008 Cosmetic Surgery Age Distribution (40-55+)

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| ive procedures in bold. | | 40-54 | | | 55 AND OVER | |
|--------------------------------------------------------------------------------------------|---------------|------------------|---------------------------|---------------|------------------|---------------------------|
| | 2008 TOTAL | % OF Patients | % CHANGE 2008 vs. 2007 | 2008 TOTAL | % OF PATIENTS | % CHANGE 2008 vs. 2007 |
| COSMETIC SURGICAL PROCEDURES | | | | | | |
| Breast augmentation (Augmentation mammaplasty) | 84,856 | 28% | -7% | 10,884 | 4% | -33% |
| Breast implant removals (Augmentation patients only) | 8,566 | 41% | -24% | 3,395 | 16% | -21% |
| Breast lift (Mastopexy) | 35,497 | 38% | -14% | 11,677 | 13% | -6% |
| Breast reduction in men (Gynecomastia) | 572 | 3% | -31% | 229 | 1% | -56% |
| Buttock implants | 326 | 38% | -19% | 59 | 7% | -18% |
| Buttock lift | 1,522 | 43% | 8% | 592 | 17% | 7% |
| Calf augmentation | 38 | 15% | -22% | 20 | 8% | -39% |
| Cheek implant (Malar augmentation) | 4,175 | 47% | 10% | 2,018 | 23% | 13% |
| Chin augmentation (Mentoplasty) | 3,334 | 24% | -3% | 5,632 | 40% | -8% |
| Dermabrasion | 28,959 | 37% | 14% | 32,722 | 41% | 11% |
| Ear surgery (Otoplasty) | 4,199 | 14% | 2% | 3,325 | 11% | 7% |
| Eyelid surgery (Blepharoplasty) | 93,676 | 42% | -8% | 107,217 | 48% | -8% |
| Facelift (Rhytidectomy) | 35,986 | 32% | -4% | 74,811 | 66% | -5% |
| Forehead lift | 16,885 | 40% | -1% | 23,453 | 56% | -3% |
| Hair transplantation | 3,829 | 22% | -1% | 10,681 | 61% | -5% |
| Lip augmentation (other than injectable materials) | 7,131 | 34% | -9% | 9,903 | 48% | -13% |
| Liposuction | 97,215 | 40% | -18% | 26,295 | 11% | -34% |
| Lower body lift | 3,894 | 40% | 10% | 2,016 | 22% | 5% |
| Nose reshaping (Rhinoplasty) | 61,994 | 22% | -5% | 22,707 | 8% | -2% |
| Pectoral implants | 311 | 23% | 208% | 207 | 16% | 196% |
| Thigh lift | 4,334 | 48% | 3% | 1,619 | 18% | 0% |
| Tummy tuck (Abdominoplasty) | 50,006 | 41% | -21% | 17.657 | 15% | -9% |
| | 5,937 | 41% | -1% | 4,671 | 33% | -9% |
| Upper arm lift | 0,937 | 42 /0 | - 1 /0 | 4,071 | 33 /0 | |
| TOTAL COSMETIC SURGICAL PROCEDURES | 553,242 | 33% | -9% | 371,790 | 22% | -9% |
| COSMETIC MINIMALLY-INVASIVE PROCEDURES | | | | | | |
| Botox ^{®**} | 2,803,544 | 56% | 9% | 1,178,963 | 24% | 9% |
| Cellulite treatment | 8,387 | 23% | -6% | 140 | 0% | -64% |
| Chemical peel | 463,570 | 44% | 4% | 446,377 | 43% | 4% |
| Laser hair removal | 307,511 | 34% | -2% | 56,265 | 6% | -9% |
| Laser skin resurfacing | 161,173 | 40% | 16% | 166,900 | 42% | 14% |
| Laser treatment of leg veins | 70,103 | 32% | 6% | 35,945 | 16% | 2% |
| Microdermabrasion | 376,268 | 45% | -9% | 185,577 | 22% | -3% |
| Sclerotherapy | 175,734 | 47% | 1% | 109,804 | 29% | -5% |
| Soft Tissue Fillers | 763,326 | 48% | 6% | 599,003 | 38% | 2% |
| Calcium hydroxylapatite (Radiesse™) | 72,747 | 41% | 1% | 86,421 | 48% | 3% |
| Collagen | 70,928 | 40% | -2% | 72,965 | 41% | 5% |
| Fat | 17,033 | 37% | -4% | 20,531 | 44% | 3% |
| Hyaluronic acid (Hylaform®, Hylaform Plus®, Restylane®, Juvederm™, Perlane®, Captique®) | 556,875 | 50% | 7% | 398,421 | 36% | 1% |
| Polylactic acid (Sculptra™) | 45,743 | 57% | 7% | 20,665 | 26% | 0% |
| TOTAL COSMETIC MINIMALLY-INVASIVE PROCEDURES | 5,129,616 | 49 % | 6% | 2,778,974 | 27% | 5% |
| TOTAL COSMETIC PROCEDURES | 5,682,858 | 47% | 4% | 3,150,764 | 26% | 3% |

All figures are projected.



Region 5:

Region 1

2008 Regional Distribution

Cosmetic Procedures

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Region 4: East South Central (AL, KY, MS, TN)

West South Central (AR, LA, OK, TX)

Pacific (AK, CA, HI, OR, WA)

Mountain (AZ, CO, ID, MT, NV, NM, UT, WY)

Region 2

Region 3

Region 4

Region 5

Region 1: New England (CT, ME, MA, NH, RI, VT) Middle Atlantic (NJ, NY, PA)

Region 2:

East North Central (IL, IN, MI, OH, WI) West North Central (IA, KS, MN, MO, NE, ND, SD)

Region 3:

South Atlantic (DE, DC, FL, GA, MD, NC, SC, VA, WV, PR)

Top five procedures in bold.

| COSMETIC SURGICAL PROCEDURES Breast augmentation (Augmentation mammaplasty) Breast implant removals (Augmentation patients only) Breast lift (Mastopexy) Breast reduction in men (Gynecomastia) Buttock implants Buttock implants Buttock lift Calf augmentation Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Forehead lift Hair transplantation Lip augmentation (other than injectable materials) | 2008 TOTAL PROCEDURES 307,230 20,967 92,461 17,902 853 3,554 247 8,828 14,117 78,954 29,434 | % OF TO PROCEDU 47,288 3,976 12,103 5,421 145 807 68 1,516 | | % OF TO PROCEDU 48,309 3,683 13,781 2,972 | | % OF TC PROCEDO 51,289 4,096 | | % OF TO PROCEDI 49,805 | | % OF TC PROCEDI 110,539 | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|--------------------------|----------------------------------------------------------|-----|---------------------------------------|------|------------------------------|-----|-------------------------------|-----|
| Breast augmentation (Augmentation mammaplasty) Breast implant removals (Augmentation patients only) Breast lift (Mastopexy) Breast reduction in men (Gynecomastia) Buttock implants Buttock lift Calf augmentation Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Oteplasty) Evelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 20,967 92,461 17,902 853 3,554 247 8,828 14,117 78,954 | 3,976 12,103 5,421 145 807 68 | 19% 13% 30% 17% | 3,683 13,781 2,972 | 18% | 4,096 | | , | 16% | 110 520 | |
| Breast implant removals (Augmentation patients only) Breast lift (Mastopexy) Breast reduction in men (Gynecomastia) Buttock implants Buttock lift Calf augmentation Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 20,967 92,461 17,902 853 3,554 247 8,828 14,117 78,954 | 3,976 12,103 5,421 145 807 68 | 19% 13% 30% 17% | 3,683 13,781 2,972 | 18% | 4,096 | | , | 16% | 110 520 | |
| Breast lift (Mastopexy) Breast reduction in men (Gynecomastia) Buttock implants Buttock lift Calf augmentation Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 92,461 17,902 853 3,554 247 8,828 14,117 78,954 | 12,103 5,421 145 807 68 | 13% 30% 17% | 13,781 2,972 | | | 20% | | | 110,039 | 36% |
| Breast reduction in men (Gynecomastia) Buttock implants Buttock lift Calf augmentation Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectormy) Forehead lift Hair transplantation | 17,902 853 3,554 247 8,828 14,117 78,954 | 5,421 145 807 68 | 30% 17% | 2,972 | 15% | 10 5 | 20/0 | 4,597 | 22% | 4,615 | 22% |
| Buttock implants Buttock lift Calf augmentation Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Demabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 853 3,554 247 8,828 14,117 78,954 | 145 807 68 | 17% | | | 19,855 | 21% | 18,878 | 20% | 27,844 | 30% |
| Buttock lift Calf augmentation Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 3,554 247 8,828 14,117 78,954 | 807 68 | | 440 | 17% | 2,753 | 15% | 2,057 | 11% | 4,699 | 26% |
| Calf augmentation Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 247 8,828 14,117 78,954 | 68 | 23% | 110 | 13% | 236 | 28% | 205 | 24% | 157 | 18% |
| Cheek implant (Malar augmentation) Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 8,828 14,117 78,954 | | | 1,059 | 30% | 568 | 16% | 524 | 15% | 596 | 17% |
| Chin augmentation (Mentoplasty) Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 14,117 78,954 | 1,516 | 28% | 25 | 10% | 66 | 27% | 28 | 11% | 60 | 24% |
| Dermabrasion Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | 78,954 | | 17% | 812 | 9% | 1,662 | 19% | 3,438 | 39% | 1,400 | 16% |
| Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift Hair transplantation | - , | 3,432 | 24% | 2,024 | 14% | 2,271 | 16% | 1,615 | 11% | 4,775 | 34% |
| Hair transplantation | 29,434 | 10,138 | 13% | 22,851 | 29% | 19,212 | 24% | 10,744 | 14% | 16,009 | 20% |
| Hair transplantation | | 5,481 | 19% | 6,140 | 21% | 4,790 | 16% | 4,275 | 15% | 8,748 | 30% |
| Hair transplantation | 221,398 | 45,355 | 20% | 31,003 | 14% | 47,403 | 21% | 26,706 | 12% | 70,931 | 32% |
| Hair transplantation | 112,933 | 20,699 | 18% | 12,618 | 11% | 27,067 | 24% | 16,886 | 15% | 35,663 | 32% |
| | 42,063 | 6,747 | 16% | 5,445 | 13% | 7,274 | 17% | 7,575 | 18% | 15,022 | 36% |
| Lip augmentation (other than injectable materials) | 17,580 | 1,686 | 10% | 1,793 | 10% | 1,931 | 11% | 8,770 | 50% | 3,400 | 19% |
| | 20,728 | 5,682 | 27% | 3,233 | 16% | 3,270 | 16% | 3,962 | 19% | 4,581 | 22% |
| Liposuction | 245,138 | 42,704 | 17% | 33,029 | 13% | 55,130 | 22% | 38,959 | 16% | 75,316 | 31% |
| Lower body lift | 9,286 | 2,762 | 30% | 1,430 | 15% | 1,068 | 12% | 2,049 | 22% | 1,977 | 21% |
| Nose reshaping (Rhinoplasty) | 279,218 | 84,121 | 30% | 43,067 | 15% | 35,832 | 13% | 50,985 | 18% | 65,213 | 23% |
| Pectoral implants | 1,335 | 249 | 19% | 153 | 11% | 336 | 25% | 198 | 15% | 399 | 30% |
| Thigh lift | 9,088 | 2,230 | 25% | 1,512 | 17% | 1,418 | 16% | 1,835 | 20% | 2,093 | 23% |
| Tummy tuck (Abdominoplasty) | 121,653 | 22,059 | 18% | 21,134 | 17% | 22,187 | 18% | 19,006 | 16% | 37,267 | 31% |
| Upper arm lift | 14,059 | 3,883 | 28% | 2,163 | 15% | 2,880 | 20% | 1,778 | 13% | 3,355 | 24% |
| TOTAL COSMETIC SURGICAL PROCEDURES | 1,669,026 | 328,552 | 20% | 258,346 | 15% | 312,594 | 19% | 274,875 | 16% | 494,659 | 30% |
| COSMETIC MINIMALLY-INVASIVE PROCEDURES | | | | | | | | | | | |
| Botox ^{®**} | 5,014,446 | 953,181 | 19% | 666,819 | 13% | 1,200,807 | 24% | 690,753 | 14% | 1,502,886 | 30% |
| Cellulite treatment | 36,858 | 8,646 | 23% | 8,423 | 23% | 7,626 | 21% | 4,071 | 11% | 8,092 | 22% |
| Chemical peel | 1,048,577 | 251,831 | 24% | 177,440 | 17% | 204,672 | 20% | 93,628 | 9% | 321,006 | 31% |
| Laser hair removal | 891,712 | 153,916 | 17% | 120,838 | 14% | 186,198 | 21% | 132,374 | 15% | 298,386 | 33% |
| Laser skin resurfacing | 400,262 | 81,445 | 20% | 91,065 | 23% | 62,646 | 16% | 40,033 | 10% | 125,073 | 31% |
| Laser treatment of leg veins | 222,047 | 55,776 | 25% | 23,040 | 10% | 37,434 | 17% | 23,330 | 11% | 82,467 | 37% |
| Microdermabrasion | 841,733 | 221,886 | 26% | 158,874 | 19% | 168,008 | 20% | 96,353 | 11% | 196,612 | 23% |
| Sclerotherapy | 375,328 | 59,386 | 16% | 46,887 | 12% | 81,403 | 22% | 135,909 | 36% | 51,743 | 14% |
| Soft Tissue Fillers | 1,593,632 | 485,226 | 30% | 190,342 | 12% | 285,536 | 18% | 167,471 | 11% | 465,057 | 29% |
| Calcium hydroxylapatite (Radiesse™) | 179,489 | 59,350 | 33% | 27,511 | 15% | 36,031 | 20% | 26,296 | 15% | 30,301 | 17% |
| Laser hair removal Laser skin resurfacing Laser treatment of leg veins Microdermabrasion Sclerotherapy Soft Tissue Fillers Calcium hydroxylapatite (Radiesse™) Collagen Fat | 178,899 | 81,881 | 46% | 14,541 | 8% | 27,605 | 15% | 20,425 | 11% | 34,447 | 19% |
| Fat | 46,218 | 8,644 | 19% | 8,933 | 19% | 11,300 | 24% | 3,657 | 8% | 13,684 | 30% |
| Hyaluronic acid (Hylaform [®] , Hylaform Plus [®] , | 1,109,373 | 325,033 | 29% | 121,245 | 11% | 197,829 | 18% | 89,087 | 8% | 376,179 | 34% |
| Restylane [®] , Juvederm [™] , Perlane [®] , Captique [®]) Polylactic acid (Sculptra [™]) | 79,653 | 10,318 | 13% | 18,112 | 23% | 12,771 | 16% | 28,006 | 35% | 10,446 | 13% |
| TOTAL COSMETIC MINIMALLY-INVASIVE PROCEDURE | | 2,271,293 | 22% | 1,483,728 | | 2,234,330 | 21% | 1,383,922 | 13% | 3,051,322 | 29% |
| TOTAL COSMETIC PROCEDURES | | | | | | | | | | | |

All figures are projected.

** Botox® numbers are of anatomic sites injected.

ASPS Procedural Statistics represent procedures performed by ASPS Member Surgeons certified by The American Board of Plastic Surgery, Inc.® as well as other physicians certified by American Board of Medical Specialties-recognized boards. © ASPS, 2009



2008 Average Surgeon/Physician Fees

Cosmetic Procedures

AMERICAN SOCIETY OF PLASTIC SURGEONS

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| | | NATIONAL AVERAGE | TOTAL |
|--------------------|------------------------------------------------------------------------------------------------|-----------------------|------------------|
| | | SURGEON/PHYSICIAN FEE | EXPENDITURE |
| | COSMETIC SURGICAL PROCEDURES | | |
| | Breast augmentation (Augmentation mammaplasty) | \$3,348 | \$1,028,470,806 |
| | Breast implant removals (Augmentation patients only) | \$2,435 | \$51,044,485 |
| | Breast lift (Mastopexy) | \$4,301 | \$397,702,379 |
| | Breast reduction in men (Gynecomastia) | \$3,282 | \$58,748,692 |
| | Buttock implants | \$4,497 | \$3,835,856 |
| | Buttock lift | \$4,709 | \$16,735,934 |
| | Calf augmentation | \$3,609 | \$891,445 |
| | Cheek implant (Malar augmentation) | \$2,553 | \$22,538,578 |
| | Chin augmentation (Mentoplasty) | \$2,178 | \$30,752,676 |
| Ţ | Dermabrasion | \$1,077 | \$85,045,683 |
| S | | | |
| SURGICAL | Ear surgery (Otoplasty) | \$2,791 | \$82,142,581 |
| ň | Eyelid surgery (Blepharoplasty) | \$2,963 | \$656,011,019 |
| S | Facelift (Rhytidectomy) | \$6,012 | \$678,932,543 |
| | Forehead lift | \$3,192 | \$134,259,724 |
| | Hair transplantation | \$4,451 | \$78,241,548 |
| | Lip augmentation (other than injectable materials) | \$1,756 | \$36,390,317 |
| | Liposuction | \$2,881 | \$706,146,023 |
| | Lower body lift | \$7,273 | \$67,532,778 |
| | Nose reshaping (Rhinoplasty) | \$4,197 | \$1,171,821,853 |
| | Pectoral implants | \$3,591 | \$4,793,639 |
| | Thigh lift | \$4,656 | \$42,309,434 |
| | Tummy tuck (Abdominoplasty) | \$5,167 | \$628,535,620 |
| | Upper arm lift | \$3,761 | \$52,878,787 |
| | | | |
| | COSMETIC MINIMALLY-INVASIVE PROCEDURES | #004 | ¢070.004.070 |
| | Botox® | \$391 | \$979,934,873 |
| | Cellulite treatment | \$234 | \$8,622,780 |
| | Chemical peel | \$815 | \$854,232,114 |
| | Laser hair removal | \$456 | \$406,270,172 |
| ш | Laser skin resurfacing | | |
| ≥ | Ablative | \$2,128 | \$220,046,342 |
| AS | Non-ablative (Fraxel, etc.) | \$1,359 | \$403,387,272 |
| Ž. | Laser treatment of leg veins | \$397 | \$88,042,856 |
| Ę | Microdermabrasion | \$200 | \$168,188,092 |
| Ľ | Sclerotherapy | \$331 | \$124,235,959 |
| AL | Soft Tissue Fillers | | |
| MINIMALLY-INVASIVE | Calcium hydroxylapatite (Radiesse™) | \$707 | \$126,816,851 |
| z | Collagen | | |
| ž | Porcine/bovine-based (Evolence, Zyderm, Zyplast) | \$452 | \$15,163,109 |
| | Human-based (Cosmoderm, Cosmoplast, Cymetra, | \$467 | \$67,891,148 |
| | Fascian) | ÷ · · · · | , |
| | Fat | \$1,563 | \$72,246,670 |
| | Hyaluronic acid (Hylaform [®] , Hylaform Plus [®] , Restylane [®] , | . , | . , , |
| | Juvederm™, Perlane®, Captique®) | \$578 | \$641,425,169 |
| | Polylactic acid (Sculptra™) | \$1,019 | \$81,165,594 |
| | | | |
| | TOTAL 2008 EXPENDITURES | | \$10,293,431,401 |

TOTAL 2008 EXPENDITURES

\$10,293,431,401

All figures are projected.

Fees generally vary according to region of country and patient needs.

These fees are averages only. Fees do not include anesthesia, operating room facilities or other related expenses.



2008 Cosmetic Demographics

Department of Public Relations 444 East Algonquin Road, Arlington Heights, IL 60005-4664 Phone 847-228-9900 Fax 847-228-7485 Email media@plasticsurgery.org Website www.plasticsurgery.org

| | 2008 | % 2008 | % 2007 |
|------------------------------------------------------------------------------------------------------|---------------------------------------------------------|------------------------------|-----------------------------|
| COSMETIC PATIENTS WHO ARE REPEAT PATIENTS | 5,283,844 | 44% | 42% |
| PATIENTS HAVING MULTIPLE COSMETIC PROCEDURES AT THE SAME TIME | 5,385,256 | 45% | 42% |
| COSMETIC PROCEDURES PERFORMED IN Office Hospital Free-standing Ambulatory Surgical Facility | 7,848,996 1,832,870 2,411,754 | 65% 15% 20% | 59% 19% 22% |
| COSMETIC PATIENTS ETHNICITY Caucasian Hispanic African-American Asian-American Other | 8,825,104 1,253,956 907,141 865,647 241,773 | 73% 10% 8% 7% 2% | 76% 9% 7% 7% 1% |

MOST COMMONLY REQUESTED PROCEDURES FOR ETHNIC PATIENTS

| | African-American | Asian-American | Hispanic |
|----------------------------|--------------------|---------------------|---------------------|
| SURGICAL | Liposuction | Nose-reshaping | Liposuction |
| | Nose-reshaping | Eyelid surgery | Breast augmentation |
| | Breast reduction | Breast augmentation | Nose reshaping |
| MINIMALLY-INVASIVE | Botox | Botox | Botox |
| | Injectable fillers | Injectable fillers | Injectable fillers |
| | Chemical peel | Chemical peel | Chemical peel |
| All figures are projected. | | | |



2008 Body Contouring After Massive Weight Loss

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| | 2008 | % CHANGE 2008 vs. 2007 | 2007 |
|------------------------------------------------------------|--------|---------------------------|--------|
| Extended abdominoplasty / Lower body lift | 17,478 | -10% | 19,500 |
| Thigh lift* | 6,483 | -19% | 8,023 |
| Upper arm lift* | 9,050 | -4% | 9,385 |
| Breast lift / reduction | 25,658 | -15% | 30,039 |
| TOTAL BODY CONTOURING PROCEDURES AFTER MASSIVE WEIGHT LOSS | 58,669 | -12% | 66.947 |

All figures are projected.

*67% of total 2008 thigh and upper arm lifts were after massive weight loss.



2008 Reconstructive Surgery Procedures

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| Top five procedures in bold. | 2008 | RECONSTRUCTIVE PROCEDURES COMBINED % OF TOTAL | % CHANGE 2008 vs. 2000 | % CHANGE 2008 vs. 2007 |
|--------------------------------------------------------|-----------|-----------------------------------------------------|---------------------------|---------------------------|
| RECONSTRUCTIVE PROCEDURES | | | | |
| Dog bite repair^ | 28,232 | 0.6% | -34% | -9% |
| Birth defect reconstruction ⁺ | 31,950 | 0.6% | -20% | 16% |
| Cleft lip and palette | 18,470 | 0.4% | * | -2% |
| Breast implant removals (Reconstructive patients only) | 19,939 | 0.4% | 19% | 37% |
| Breast reconstruction | 79,458 | 2% | -2% | 39% |
| Breast reduction | 88,732 | 2% | 5% | -16% |
| Burn care^^ | 19,501 | 0.4% | * | 71% |
| Hand surgery^^† | 100,354 | 2% | * | -30% |
| Carpal tunnel | 37,949 | 1% | * | * |
| Arthritis | 8,010 | 0% | * | * |
| Trigger finger | 22,962 | 0% | * | * |
| Laceration repair | 307,485 | 6% | -14% | 7% |
| Maxillofacial surgery | 86,301 | 2% | 9% | 7% |
| Microsurgery^^ | 12,248 | 0.2% | * | 35% |
| Scar revision | 162,803 | 3% | -27% | 8% |
| Tumor removal^^† | 3,769,503 | 76% | * | -3% |
| Skin cancer tumor removal | 3,283,257 | 66% | * | * |
| Basal cell | 1,986,227 | 40% | * | * |
| Squamous cell | 961,258 | 19% | * | * |
| Melanoma | 335,772 | 7% | * | * |
| Other reconstructive procedures | 242,685 | 5% | -36% | -24% |
| TOTAL RECONSTRUCTIVE PROCEDURES | 4,949,191 | 100% | 280% | 3% |

| RECONSTRUCTIVE PROCEDURES PERFORMED IN | 2008 | % 2008 | % 2007 |
|--------------------------------------------|-----------|--------|--------|
| Office | 2,276,628 | 46% | 42% |
| Hospital | 1,781,709 | 36% | 38% |
| Free-standing Ambulatory Surgical Facility | 890,854 | 18% | 20% |

All figures are projected.

^In 2000 figure included all animal bites.

^^The number of procedures in 2007 has been restated due to a modeling change.

*Data unavailable.

⁺ Represents the listed subcategories and other procedures not listed.

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2008 Reconstructive Breast Patients

With age distribution

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| | TOTAL | | | | | |
|--------------------------------------------------------|------------|-------|--------|--------|--------|-------------|
| | PROCEDURES | 13-19 | 20-29 | 30-39 | 40-54 | 55 AND OVER |
| RECONSTRUCTIVE PROCEDURES | | | | | | |
| Breast implant removals (Reconstructive patients only) | 19,939 | 177 | 1,377 | 3,809 | 9,076 | 5,500 |
| Breast reconstruction | 79,458 | 494 | 2,088 | 9,745 | 39,769 | 27,362 |
| Implant alone*** | 5,128 | - | - | - | - | - |
| Tissue expander and implant | 50,711 | - | | - | - | - |
| TRAM flap | 9,987 | | - | - | - | |
| DIEP flap | 6,018 | - | - | - | - | _ |
| Latissimus Dorsi Flap | 7,614 | - | - | - | - | - |
| Breast reduction | 88,732 | 5,156 | 14,822 | 22,017 | 3,1762 | 14,975 |

All figures are projected.

***53% of total 2008 breast implants were saline; 47% were silicone.

(1) 1(1)

2008 Cosmetic Surgery Trends

1992, 2007, 2008

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ASPS MEMBER SURGEON DATA ONLY

Top five procedures in bold.

AMERICAN SOCIETY OF PLASTIC SURGEONS

| | 1992 | 2007 | 2008 | % CHANGE 2008 vs. 1992 | % CHANGE 2008 vs. 2007 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------------------|-----------|---------------------------|---------------------------|
| COSMETIC SURGICAL PROCEDURES | 00.007 | 000.000 | | 0000/ | 100/ |
| Breast augmentation (Augmentation mammaplasty) | 32,607 | 332,880 | 294,284 | 803% | -12% |
| Breast implant removals (Augmentation patients only) | 18,297 | 26,811 | 20,891 | 14% | -22% |
| Breast lift (Mastopexy) | 7,963 | 101,500 | 90,086 | 1031% | -11% |
| Breast reduction in men (Gynecomastia) | 4,997 | 18,511 | 15,550 | 211% | -16% |
| Buttock implants | | 1,038 | 853 | | -18% |
| Buttock lift | 291 | 2,997 | 3,228 | 1009% | 8% |
| Calf augmentation | | 328 | 247 | * | -25% |
| Cheek implant (Malar augmentation) | 1,741 | 2,704 | 3,412 | 96% | 26% |
| Chin augmentation (Mentoplasty) | 4,115 | 7,520 | 5,999 | 46% | -20% |
| Dermabrasion | 13,457 | 16,036 | 18,542 | 38% | 16% |
| Ear surgery (Otoplasty) Eyelid surgery (Blepharoplasty) Facelift (Rhytidectomy) Forehead lift | 6,371 | 10,475 | 9,526 | 50% | -9% |
| Eyelid surgery (Blepharoplasty) | 59,461 | 128,045 | 103,318 | 74% | -19% |
| Facelift (Rhytidectomy) | 40,077 | 75,137 | 67,213 | 68% | -11% |
| Forehead lift | 13,501 | 29,729 | 27,303 | 102% | -8% |
| Hair transplantation | 1,955 | 1,806 | 884 | -55% | -51% |
| Lip augmentation (other than injectable materials) | * | 9,647 | 8,131 | * | -16% |
| Liposuction | 47,212 | 250,848 | 203,697 | 331% | -19% |
| Lower body lift | * | 7,975 | 8,647 | * | 8% |
| Nose reshaping (Rhinoplasty) | 50,175 | 50,889 | 47,698 | -5% | -6% |
| Pectoral implants | * | 440 | 1,335 | * | 203% |
| Thigh lift | 1,023 | 8,325 | 8,504 | 731% | 2% |
| Tummy tuck (Abdominoplasty) | 16,810 | 142,138 | 116,512 | 593% | -18% |
| Upper arm lift | 434 | 13,315 | 13,374 | 2982% | 0% |
| TOTAL COSMETIC SURGICAL PROCEDURES | 320,487 | 1,239,094 | 1,069,234 | 234% | -14% |
| COSMETIC MINIMALLY-INVASIVE PROCEDURES | | | | | |
| Botox®** | * | 1.756.048 | 1.772.692 | * | 1% |
| Cellulite treatment | * | 31,479 | 28,596 | * | -9% |
| Chemical peel | 19,049 | 130,358 | 75,337 | 295% | -42% |
| Laser hair removal | * | 212,616 | 144,850 | * | -32% |
| Laser skin resurfacing | * | 50,074 | 67,638 | * | 35% |
| 6 | * | * | 19,331 | * | * |
| Non-ablative (Fraxel, etc.) | * | * | 48,307 | * | * |
| Laser treatment of leg veins | * | 26.893 | 25,490 | * | -5% |
| Microdermabrasion | * | 20,695 220,619 | 158,444 | * | -28% |
| Celevetherenu | * | , | | * | |
| Sclerotherapy | | 34,716 | 25,184 | | -27% |
| Soft Tissue Fillers | 49,488 | 444,287 | 454,254 | 818% | 2% |
| Calcium hydroxylapatite (Radiesse™) | 44 000 | 51,381 | 49,593 | 000/ | -3% |
| Ablative Non-ablative (Fraxel, etc.) Laser treatment of leg veins Microdermabrasion Sclerotherapy Soft Tissue Fillers Calcium hydroxylapatite (Radiesse™) Collagen Porcine/bovine-based (Evolence, Zyderm, Zyplast) | 41,623 | 19,259 | 12,930 | -69% | -33% |
| Porcine/bovine-based (Evolence, Zyderm, Zyplast) | * | * | 6,854 | * | * |
| Human-based (Cosmoderm, Cosmoplast, Cymetra, Fascian) | * | * | 6,076 | * | * |
| Fat | 7,865 | 32,489 | 32,204 | 309% | -1% |
| Hyaluronic acid (Hylaform®, Hylaform Plus®, Restylane®, Juvederm™, Perlane®, Captique®) | * | 317,095 | 335,332 | * | 6% |
| Polylactic acid (Sculptra™) | * | 24,063 | 24,195 | * | 1% |
| TOTAL COSMETIC MINIMALLY-INVASIVE PROCEDURES | 68,537 | 2,907,090 | 2,752,485 | 3916% | -5% |
| | | | | | |

All figures are projected.

* Data unavailable.



2008 Reconstructive Plastic Surgery Trends

1992, 2007, 2008

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ASPS MEMBER SURGEON DATA ONLY

| Top five procedures in bold. | | | | | |
|--------------------------------------------------------|---------|-----------|-----------|---------------|---------------|
| | 1992 | 2007 | 2008 | 2008 vs. 1992 | 2008 vs. 2007 |
| RECONSTRUCTIVE PROCEDURES | | | | | |
| Dog bite repair^ | 10,376 | 18,072 | 16,411 | 58% | -9% |
| Birth defect reconstruction | 33,501 | 21,376 | 24,713 | -26% | 16% |
| Breast implant removals (Reconstructive patients only) | 7,379 | 9,229 | 12,689 | 72% | 37% |
| Breast reconstruction | 29,607 | 57,102 | 79,458 | 168% | 39% |
| Implant alone | * | 9,074 | 5,128 | * | * |
| Tissue expander and implant | * | 34,017 | 50,711 | * | * |
| TRAM Flap | * | 10,011 | 9,987 | * | * |
| DIEP Flap | * | 4,001 | 6,018 | * | * |
| Latissimus Dorsi Flap | * | * | 7,614 | * | * |
| Breast reduction | 39,639 | 105,706 | 88,337 | 123% | -16% |
| Burn care^^ | * | 11,416 | 12,272 | * | 7% |
| Hand surgery^^ | * | 84,764 | 95,913 | * | 13% |
| Laceration repair | 135,494 | 115,628 | 108,285 | -20% | -6% |
| Maxillofacial surgery | 22,095 | 17,851 | 16,201 | -27% | -9% |
| Microsurgery^^ | * | 9,078 | 9,305 | * | 3% |
| Scar revision | 52,647 | 54,382 | 53,303 | 1% | -2% |
| Tumor removal^^ | * | 349,877 | 464,898 | * | 33% |
| Other reconstructive procedures | 116,737 | 148,581 | 112,728 | -3% | -24% |
| TOTAL RECONSTRUCTIVE PROCEDURES^^ | * | 1,003,062 | 1,094,513 | * | 9% |

All figures are projected.

^In 1992 figure included all animal bites.

^^ The number of procedures in 2007 has been restated due to a modeling change.

* Data unavailable.